



**FOOD AND AGRI BUSINESS SCHOOL**

**PGDM - AGRI BUSINESS MANAGEMENT**



**SAGAR GROUP OF INSTITUTIONS**

**Nurturing Excellence. Cultivating Innovation**

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# 16

## years of commitment to agri business education

The Food and Agri Business School (FABS), under Sagar Group of Institutions (SGI) is celebrating 16 years of shaping future leaders in the agriculture and Agri Business sectors. Since its inception, the institution has provided students with opportunities for professional and personal growth through a transformative educational experience.

Known for its flagship 2-year PGDM in Agri Business Management program, FABS equips graduates with the essential skills and knowledge to succeed in the Food, Agri, and Allied Business industries. Supported by expert faculty and state-of-the-art infrastructure, the school fosters an environment that encourages innovation and creativity.

Looking to the future, FABS remains committed to staying at the forefront of education, adapting to the ever-evolving Agriculture, Food, and Agri-Business landscape while preparing students to confidently tackle emerging challenges.



# Message from the Founder



The Food And Agri Business School (FABS) at the Sagar Group of Institutions is dedicated to grooming the next generation of leaders in the agri-business sector. Our focus is not just on imparting technical and functional skills, but also on nurturing exceptional human management and leadership abilities.

Our graduates are not only equipped with the knowledge and expertise required to excel in their fields but also possess a deep sense of empathy and understanding towards the farming community.

This blend of skills ensures that our students can effectively balance business objectives with the well-being of farmers, promoting sustainable and ethical business practices. The success of our alumni stands as a testament to our holistic educational approach. They have demonstrated their ability to drive business success while maintaining a compassionate approach towards stakeholders.



At FABS, we believe in "business with empathy," where our students are trained to understand and address the challenges faced by farmers, thereby contributing positively to the agricultural sector.

We are confident that our students will be invaluable assets to corporations, helping them to achieve their vision and mission with dedication, passion, and integrity. Our unwavering commitment to producing well-rounded, socially responsible leaders continues to drive our educational philosophy and mission.

**- Dr. W. R. Reddy**

Retired IAS, Kerala cadre, 1986; Former Director General, National Institute of Rural Development and Panchayati Raj (NIRDPR); PhD Genetics, IARI, New Delhi.

# Message from the Director



At FABS, we create a learning ambience for our students to engage directly with realities like in seed to market project, through assignments, and internships to learn experientially. FABS imparts professional management education through case based interactive learning that closely mirrors enterprise realities, prepares students to boldly face the challenges of the business world and emerge as winners.



To gearup to the dynamic needs of food and agri business ecosystem, we dovetail our pedagogy and curriculum at regular intervals. FABS aims to enable learners not only to be competent achievers, but also responsible citizens nurturing community values, and open to continuous learning lifelong.

In tune with the motto **Service to Society through Education** of our parent organisation - SVVR Educational Society, and Sagar Group of Institutions, FABS embraces UNESCO's educational perspective of four pillars - learning to know, learning to do, learning to live together, and learning to be. Erudite academicians with industry expertise serve as members on the Board of studies to guide and advice.

In addition, we have a Corporate Advisory Group (CAG) comprising eminent professionals from the Food and Agri industry to guide and assist in aligning our academic processes with industry needs. Regular features at FABS include interfaces with industry experts, known as FABS Talks, exposure and exploratory study visits of students to agri-industry enterprises and operational activity sites for hands-on learning.

We eagerly await wholehearted participation of all stakeholders and well-wishers, including industry associates, faculty, students, and staff, in our endeavors to usher in sustainable enterprises management solutions for effective governance and efficient management of farm, food, and agri business firms.

## - Prof. K. V. Raju, Director, SGI

Worked as Founding Director (2014-18), Development Management Institute, Patna, Bihar, as Faculty Member (1994-2014) Institute of Rural Management, Anand, and more than a decade with Multi-coops' Association and Cooperative Development Foundation, Hyderabad.

# About FABS

In 2009, SVVR Educational Society established the Food and Agri Business School (FABS) in Hyderabad, Telangana, marking it the first such non-government institute in the region.

FABS is an innovative initiative dedicated to developing proficient food and Agri Business management professionals equipped with business acumen, managerial competencies, entrepreneurial spirit, and agro-ecological orientation through its education, training, action research, and consultancy programs.

It's mission is to prepare young graduates for challenging careers in the Food, Agri, and allied business sectors in India, particularly through the flagship program, the Post Graduate Diploma in Management - Agri Business Management (PGDM-ABM). FABS offers forward-thinking education and competency augmentation programs, featuring a uniquely designed curriculum and pedagogy that emphasize UNESCO's four pillars of learning:

- learning to know,
- learning to do,
- learning to live together,
- learning to be.

FABS prides itself on interactive learning facilitated by a highly competent faculty, providing students with experiential learning opportunities that offer extensive direct and indirect interfaces with the Food, Agri, and allied business sectors.

The learning environment at FABS is further enhanced by state-of-the-art classrooms, cutting-edge IT infrastructure, a well-stocked library, comfortable hostel accommodations, and comprehensive sports facilities and playgrounds.

## Vision

FABS aims to become a global leader in education, research, and knowledge creation, dedicated to shaping socially responsible entrepreneurs and highly skilled professionals in the agriculture, agri business, and management fields.

## Mission

Our goal is to offer an innovative learning environment and extensive industry interaction through highly competent faculty, effective infrastructure, and a robust industry network. We place special emphasis on life skills training to groom socially responsible global leaders in the agriculture, agri business, and management domains.

## MoU's

FABS' strategic partnerships and Memorandums of Understanding (MoUs) are designed to foster collaboration, facilitate knowledge exchange, and promote innovative ideas and networking opportunities. Through these alliances, faculty from esteemed institutions frequently visit FABS to deliver guest lectures and share their expertise.



IBS Hyderabad



VIPER



MANAGE



APMAS



Sumunnati Foundation



# Board of Studies

The Board of Studies at FABS is responsible for all academic activities, academic development, new ideas, course implementation, course changes, and ensuring the best education for students in an evolving and changing time. FABS' Board of Studies the body of academic experts who plays a crucial role in shaping the future of the institute.



**Prof. K. Prathap Reddy**  
(Former Director, IRMA)



**Dr. W. R. Reddy**  
IAS (Retd.) Former Director  
General NIRDPR, Hyderabad



**Prof. Sankar Datta**  
Senior Development Practitioner,  
Visiting Faculty in IRMA, IIM-A,  
Azim Premji University, Bengaluru



**Prof. A. V. Vedpuriswar**  
Expert Angel (Subject Matter  
Expert) Brane Enterprises



**Mr. Rahul Reddy**  
Treasurer, SVVR Educational Society  
& MD, Panchavati Polyfibres Ltd.



**Mr. Ram Kaundinya**  
Management Consultant  
Former CEO, ADVANTA  
India Ltd.



**Mr. N. V. Ramana**  
Mentor & Agri-business  
Veteran



**Prof. K. V. Raju**  
Director, SGI

## Corporate Advisory Group

The Corporate Advisory Group (CAG) at FABS is a governance body that guides the college in aligning with corporate development. This group advises on corporate expectations, required skills, and fosters connections with other corporates to provide students with diverse placement and management internship opportunities. Members of the CAG frequently visit the campus to interact with students, offering guidance on courses that will best serve their career paths.

### Mr. Srinivasakumar Karavadi

President - INERA™, Ex Commercial lead  
South India, Bangladesh & Sri Lanka

### Mr. Suresh Reddy Punyala

Chairman & Managing Director, Kissan  
Agri Mall, Ex-President KREPL

### Mr. Venkatram Vasantavada

Managing Director & CEO, Seedworks  
International Pvt. Ltd.

### Mr. Mukesh Mittal

MD & CEO, Mandrail Seeds Pvt. Ltd.

### Mr. Sambit Satapathy

Managing Director at Akshay Seeds Pvt. Ltd.

### Mr. Naresh Deshmukh

COO, Mahadhan Agritech Pvt. Ltd.

### Mr. Shankar Bist

Sr. VP Prabhat Agri Biotech Pvt. Ltd.

### Mr. Harish Raghu

Ex-Founder & CEO, SaGgraha;  
Independent Director, Keerthana  
Finserve; Former Board Chair, MFIN

### Mr. Arvind Akula

Vice President, Ganga Kaveri Seeds

### Mr. Radhakrishna Eale,

Executive Vice President Human  
Resources, Muthoot Microfin Ltd



# State of the Art Facilities

## Flame of the Forest Campus

The 'Flame of the Forest' campus of Food and Agri Business School (FABS) is situated in Chevella town, 45 kilometers from Hyderabad, Telangana. Named after the vibrant 'Flame of Forest' trees native to the area, the campus is conveniently located 50 kilometers from both Rajiv Gandhi International Airport and Secunderabad railway station.



Spanning 50 acres, the campus is thoughtfully divided into an 18-acre section featuring academic blocks, a canteen, library, hostels, and other essential facilities, while the remaining 32 acres are dedicated to farming and fieldwork, providing students with hands-on practical learning experiences.



### Residential Life and Housing

Students gain as much from group work and peer interactions as they do from classroom instruction. To support this, the FABS program is fully residential, fostering a collaborative and immersive learning environment.





## Modern Educational Facilities

The classrooms are fully air-conditioned and meticulously designed in a semi-circular theatre format to foster participative learning. Each classroom is equipped with the latest communication technology, ensuring an optimal learning environment.

## Academic Resource Hub

FABS has an excellent and uniquely designed central library. It is well stocked with books and journals both in physical and digital versions. It also boasts of a e-learning cell where students have access to IT systems for enhanced digital learning.



## Sports and Fitness Centre

FABS believes in the holistic development of its students. The campus features excellent sports facilities, including a cricket pitch, football ground, volleyball court, and indoor game amenities. FABS has hosted its own sports fest, SAGAR'S IGNITE, and participated in VJIM'S KRITHANSH, IBS AAVAG, and MANAGE's Olympus.



## Campus Culinary Hub

Recognizing that some of the best learning happens over a cup of coffee, our canteen is equipped with a state-of-the-art kitchen that prepares delicious and nutritious meals for students.

# Campus Community

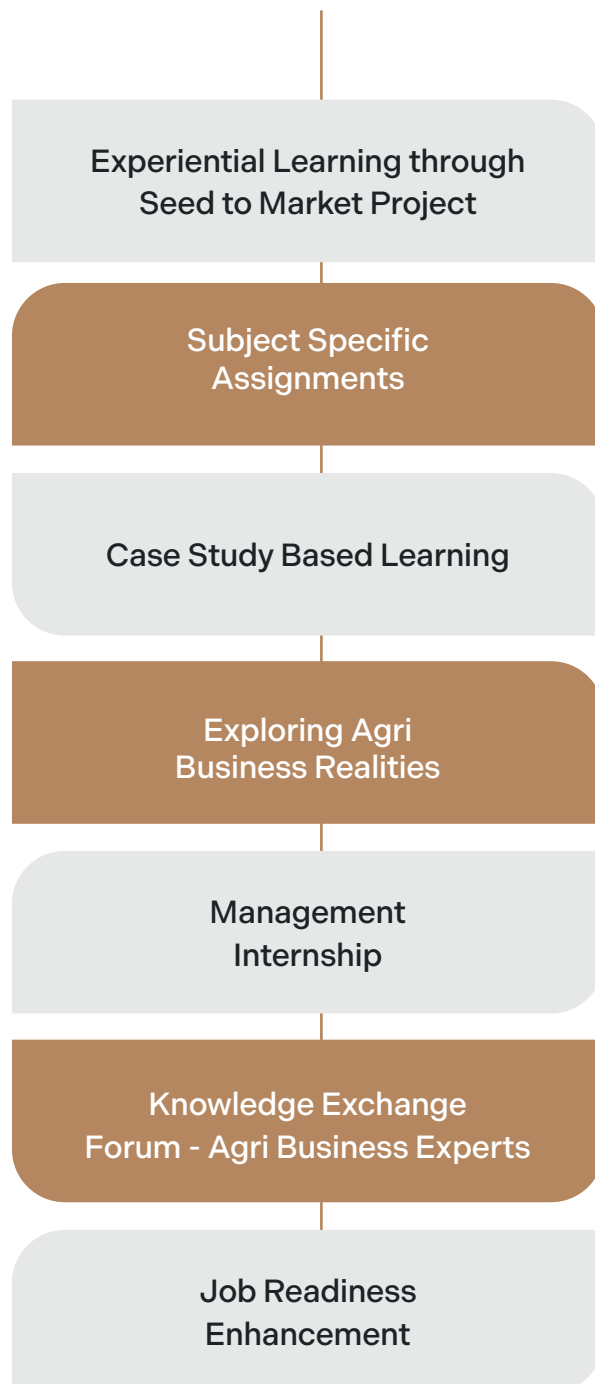
# Overview FABS - ABM Program

The two-year PGDM (ABM) programme at Sagar Group of Institutions' Food and Agri Business School (SGI FABS) equips students for diverse roles in the farm, food, and agribusiness sectors by fostering sustainable enterprise management skills. Covering foundational, functional, integrative management, and sector-specific courses, the programme emphasizes theoretical frameworks, analytical tools, and practical skills through immersive learning, preparing students for real-world challenges.

A unique focus on Sustainable Enterprise Management balances the triple P objectives: Planet (ecology), Profit (economy), and People (equity). The journey begins with an Induction module to enhance computation, comprehension, communication, and IT skills. After two terms, students engage in Food & Agri Business Management Realities through exercises like EEE, Appreciative Inquiry, and Focus Group Discussions.

Post-internship, students refine their skills through advanced coursework. The programme culminates in a Course of independent study through Capstone Project, allowing students to tackle real-world challenges through research papers, case studies, or field projects. This experience hones critical thinking, problem-solving, and job readiness, equipping graduates with competencies highly valued by employers.

## PEDAGOGY



PGDM-ABM PROGRAM SNAPSHOT			
S NO	PARTICULARS	CREDITS	WEEKS
1	Induction & Remedials for Readiness	-	4
2	Seed to Market Project	4	Spread across 3 terms in the 1st Year
3	Interactive Learning Term - 5	90	60
4	Enterprise Realities	4	3
5	AB Management Internship	12	12
6	ABM Capstone Project - Term 6	10	10
	Total	120	89



# Courses Snapshot

INDUCTION & REMEDIALS (4 WEEKS)			AGRI-BUSINESS MANAGEMENT INTERNSHIP (12 WEEKS)			
Introduction to SGI-FABS and PGDM-ABM Programme, ICE Breaking, Assessment of Learning Prerequisites: Comprehension, Computation, Communication Abilities, IT Skills and assist to enhance students’ readiness for successful completion and avoid failures.			A 12 credit experiential learning module to familiarise students to work, work culture and perform under guidance of faculty and reporting person to evolve and implement sustainable enterprise management solutions. Faculty and Students collaborate to co-publish encapsulated learning: Sustainable Agri Business Management Solutions.			
SEED TO MARKET PROJECT						
Experiential Learning Project spread across 3 terms integrated with specific courses during the first year (4 Credits)						
INTERACTIVE LEARNING TERM - 1 (12 WEEKS)			INTERACTIVE LEARNING TERM - 4 (12 WEEKS)			
Course	Sessions	Credits	Course	Sessions	Credits	
Managerial Economics	24	3	Strategic Management	24	3	
Managerial Accounting	24	3	Total Quality Management	24	3	
Individual & Group Behaviour	24	3	Micro Finance & Micro Enterprises	16	2	
Quantitative Methods for Management	24	3	Circular Economy & PRME	16	2	
Managerial Analysis & Communication	16	2	Collective Enterprises Management	24	3	
Food & Agri Business Basics	16	2	Corporate Social Responsibility & ESG	16	2	
Agroecology & Production Systems	16	2	Food & Agri Value Chain Financing	24	3	
Total	144	18	Total	144	18	
AGRI-BUSINESS ENTERPRISE REALITIES (3 WEEKS)			INTERACTIVE LEARNING - TERM 5 (12 WEEKS)			
A 4 credit experiential learning module. Before the start, students prepare through EEE Exercise, Appreciative Inquiry, Focus Group Discussions, Structured Interviews, Explore Farm Enterprises, Food Business Enterprises and Agri Business Enterprises. Students and Faculty then collaborate to co-publish encapsulated learning.			Course		Sessions	Credits
			Mandatory			
			E-business, AI & Future Technologies		16	2
			Values, Ethics & Leadership		16	2
			Resource Auditing		16	2
INTERACTIVE LEARNING TERM - 2 (12 WEEKS)			Electives Focus / Streams Focus			
Course	Sessions	Credits	1. Food Business Management Services			
Financial Management	24	3	Food Value Chain Management		24	3
Organisations: Structure & Design	16	2	Food Business Analytics		24	3
HR & Performance Management	16	2	Food Products Marketing		24	3
Production & Operations Management	24	3	Food Business Perspectives		24	3
Marketing Management	24	3	2. Agri Business Management Services			
Business Analytics	24	3	Agri Financial Services		24	3
Food and Agribusiness Laws and Policies	16	2	Agri Products Marketing		24	3
Total	144	18	Agri Business Exports and Imports		24	3
			Agri Business Commodity Futures & Derivatives		24	3
INTERACTIVE LEARNING TERM - 3 (12 WEEKS)			GUIDED SELF-LEARNING (ABM CAPSTONE PROJECT) - TERM 6 (10 WEEKS)			
Course	Sessions	Credits	A 10 credits sector specific project that involves applying knowledge and skills to solve real-world problems under the Guidance of Faculty & Industry Experts			
Project Management	24	3				
Supply Chain Management	16	2				
Marketing Research & Analytics	24	3	Project Component		Weightage (%)	Credits
Inputs & Produce Marketing	16	2	Farm, Food and Agribusiness Sector Scenarios: Global, National, Regional, Local		30	
MIS for FAB Enterprises	24	3	Comparative Analysis of Business Enterprises		30	
Costing & Control Systems	16	2	Emerging Technology		20	
Sales & Distribution Management	24	3	ESG for Sustainability Assessment		20	
Total	144	18				
Seed to Market Project		4				
*Note: Curriculum and pedagogy are regularly reviewed to improve the quality of the programme and learning outcomes.						

# Academic Mentors

The academic mentors at FABS bring a wealth of experience and knowledge to guide and support students. They are dedicated to fostering an environment of excellence and innovation.



**Mr. Mariappan Ramarathinasamy**  
**Associate Professor of Practice**

PG Diploma in Personnel Management | B.Sc. Agriculture  
30 years of experience in dairy development, producer institution building, and cooperative management



**Dr. Anjaly B**  
**Assistant Professor**

Ph.D. in International Finance from  
Podicherry University,  
Visiting Professor, WSG University, Poland



**Dr. Sasikanth R**  
**Assistant Professor**

Ph.D. in ABM from Annamalai University  
MBA in ABM, B.Tech from TNAU



**Prof. K. V. Raju**  
**Director, SGI**



**Dr. V. Ram Naresh Kumar**  
**Assistant Professor**

Ph.D. & MS (ICT in Agriculture & Rural Development)  
10 years of experience in teaching, research and development



**Mr. Krishna Uppuluri**  
**Assistant Professor**

(PhD) in Development Economics  
10+ years experience in agriculture, rural development, research and teaching



**Dr. Shaik Reshma Sulthana**  
**Assistant Professor**

B.Sc. in Agriculture, MBA in ABM  
Ph.D. in ABM, Anand Agricultural University





## Visiting Faculty

The visiting faculty group at FABS consists of esteemed professionals from other institutions to guide and support students.

### Dr. W. R. Reddy

IAS (Retd.)  
Former Director General, NIRD & PR

### Prof. G. Krishnamurthi

Director of FoCaRT  
Ex-Principal, Indukaka Ipcowala  
Institute of Management, Changa  
Retired IRMA & DMI Professor

### Dr. K. H. Rao

Principal Scientist  
(Human Resource Management),  
(Retd.) NAARM, Hyderabad

### Prof. B. R. M. Rao

PGDRDM (IRMA), PGDPA, PGDCRS,  
MIMA, B.Com, BA, LLB  
Expert in Sales and Distribution,  
Strategic Management

### Ms. Padma Juluri

MA in Education;  
Diploma in Training & Development  
Mentoring Faculty & Master Trainer,  
Mahatma Gandhi National Council of  
Rural Education;  
Visiting Faculty at NIRO & PR, Hyderabad

### Mr. Gopal Krishna Ayitam

B.Sc., FCMA Management Consultant,  
Cactus Consulting, Hyderabad

### Mr. C. Raghavendra Rao

Former Banker, Hyderabad

### Mr. Nilendu Mukherjee

B.E. in Electronics; Management  
Studies (Finance and Marketing);  
Masters in Economics  
15+ years of experience in management  
training, teaching, and consulting

### Dr. Sankar Datta

Senior Development Practitioner;  
Visiting Faculty at IRMA, IIM-A and  
Azim Premji University

### Dr. Syeda Rukhsana Khalid

Ph.D. (Management – Finance);  
MBA (Finance & Systems);  
CFFB (IIM-Indore)  
15 years of teaching experience

### Debasish Mukherjee

Economics and Marketing Management,  
Calcutta University  
34 years of experience in logistics,  
supply chain, express cargo, global  
relocation and e-commerce

### Dr. B. N. V. Parthasarathi


M.Com., MBA, AIIBF, Ph.D.  
Ex-Senior Banker;  
Financial and Management Consultant;  
Visiting Faculty at Premier B-Schools  
and Universities  
25 years in banking and 17 years in  
teaching, research, and consulting

### Dr. Lakshmi Rawat

Ph.D. (Mgmt.), University of Hyderabad;  
PG Diploma in FinTech, BITS-Pilani;  
MBA (Finance)  
Guest Faculty at MANAGE, NAARM,  
NIFT and Hyderabad Central University  
18 years of teaching and training  
experience

### Venu G. Vedula

Ph.D. in Marketing; MBA, Madurai  
Kamaraj University; BA in English  
Literature, Andhra University  
30 years of domestic and international  
experience in marketing, brand building,  
corporate communications, e-commerce,  
retail & mall operations management



# SGI Talks 2024–25

## Industry Institution Interaction

We call industry people to interact with the students. Experts who have expertise in specific areas of the agricultural and agri-business. What are the market scenarios in India? Students can clarify their doubts. The bridge between industry and the institution.

### Mr. Sambit Satapathy

Managing Director, Akshay Seeds Pvt. Ltd.

### Mr. Santosh Sahu

Co-Founder & CEO, Go Green Warehousing Pvt. Ltd.

### Mr. Naresh Deshmukh

Chief Operating Officer-Head Sales & Marketing, Mahadhan AgriTech Limited; Deepak Fertilisers And Petrochemicals Corp. Ltd.

### Mr. Arunkumar Darga

Regional head (Andhra Pradesh, Telangana & Odisha) at NeRL

### Mr. Hanish Nair

Associate Vice President, South Crystal Crop Protection Pvt. Ltd.

### Mr. Ashok Koshy

National Sales Manager  
Godrej Agrovet Pvt LTD

### Mr. Satyaprasad Aripirala

General Manager - Learning and Development, IDFC FIRST Bharat Ltd.

### Mr. Debashish Ghosh

SVP & Country HR Head, Berkadia

### Ms. Sree Lata Shankar

L & D HR Leader

### Mr. Harish Raghu

Founder & CEO, SaGgraha;  
Independent Director, Keerthana Finserve

### Mr. Ram Kaundinya

Management Consultant;  
Ex-CEO, Advanta Seeds

### Mr. Chatla Srinivas

Sales Head, Nurture Farm

### Mr. Amandeep Panwar

Executive Director & CEO, Bharat Rohan Airborne Innovations Private Limited

### Mr. Shankar Singh

Sr. Vice President,  
Prabhat Agri Biotech Ltd.

### Mr. Peeyush Kumar Singh

DGM, Prabhat Agri Biotech Ltd.

### Dr. Shashank Sinha

Chief Executive Officer,  
Drools India Pvt. Ltd.

### Mr. Pankaj Chaudhary

National Sales Lead - Biologicals,  
Grow Indigo Pvt. Ltd.

### Ms. Komal Shah Bhukhanwala

Director - R & D and IP, Sulphur Mills Ltd.

### Mr. K. R. K. Reddy

Managing Director,  
Sri BioAesthetics Pvt. Ltd.

### Mr. Veeresh Kadalli

Retainer Asst. Vice President (Sustainable Farming) at Welspun Living Limited

### Mr. Kapil Dev

Chief Business Officer, MAI Labs

### Mr. R. G. Rajan

Author & Former CMD, Rashtriya Chemicals & Fertilizers (RCF)

### Mr. Suresh Reddy P.

Chairman & Managing Director,  
Kissan Agri Mall

### Mr. Saumendra Nayak

Lead- Agri-business Strategy, PI Industries

### Mr. Joy Tilaak Deb

Associate Vice President (Sales & Field Marketing), Crop Protection Business, Godrej Agrovet Limited

### Mr. Venkataswami Reddy Surasani

Co-Founder & Director at Kissan Agri Mall Pvt LTD

### Mr. Srinivasakumar Karavadi

President INNERA

### Mr. G. V. Subba Reddy

Vice President Coromandel International Limited

### Mr. Dhara Vyas

Chief People Officer, Suryoday Small Finance Bank

### Mr. Faruk Rahman

Deputy Vice President II - Human Resources  
Suryoday Small Finance Bank Ltd.

### Mr. Siva Prasad

Head - Marketing South and Special Projects at SULPHUR MILLS LTD

### Mr. Sai Teja Duggempudi

Co-founder and CEO, FarmOR



# Parichay 2024–25

## FABS' Academia-Industry Interface

At Food and Agri Business School (FABS), education goes beyond the classroom, connecting knowledge with real-world applications. “Parichay” is a premier event linking students with industry leaders and evolving field landscapes. The goal is to reimagine the curriculum and transform FABS' PGDM - Agri Business Management program into a vital asset for agribusiness through:

- **Industry Immersion:** Addressing real-world challenges like supply chain disruptions and sustainable practices.
- **Skill Stacking:** Identifying essential skills for future leaders, including communication, data analytics, and crisis management.
- **Beyond Theory:** Bridging theory and practice through case studies, live projects, and internships.
- **Agile Adaptation:** Keeping the program agile and responsive to business changes.
- **The Outcome:** Seeds of Transformation

“Parichay” is a catalyst for change. Industry mentors support, faculty gain real-world insights, and students benefit from an evolving curriculum. This event plants the seeds for a future of excellence.



At FABS, future leaders are nurtured by aligning academic pursuits with industrial practices.





# Seed to Market Project 2023–25

The Seed to Market Project is a crucial endeavor, providing quality, practical, business-oriented education for PGDM -ABM students.



Its primary goal is to develop professional competence and self-confidence, empowering students to tackle current and emerging trends in the Agri-business sector. By offering hands-on experiences, the project nurtures agri-business and entrepreneurial skills.

## OBJECTIVES INCLUDE

- imparting diagnostic and remedial knowledge through practical training,
- developing abilities via extension teaching methods,
- fostering confidence in solving agricultural problems &
- acquainting students with entrepreneurial skills.







Previous experiences from the Seed to Market Project (2021-23 & 2022-24) revealed numerous valuable lessons.

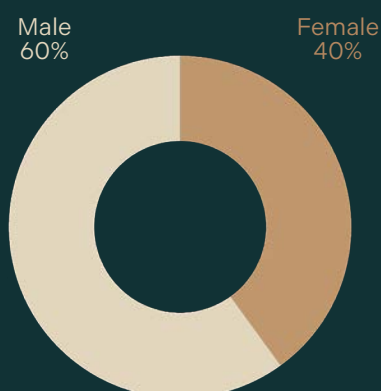
- Students learned the significance of seed selection based on climate, soil conditions, and market demand.
- They gained hands-on experience in cultivation, understood the importance of planning and preparation, and developed deeper environmental appreciation and sustainable farming practices.
- Managerial competences like Market Selection, Pricing, Teamwork, Resource Management, Crisis Management, Monitoring & Control formed part of the learning basket.



Overall, the Seed to Market Project provides students with a holistic learning experience, integrating theoretical knowledge into practical applications.



# Our Students



## Demographic Profile

This section provides a snapshot of the diverse student body, highlighting the demographic and geographic representation of our PGDM-ABM students.

## Management Internship Partners – 2023–25



ADAMA

Amul



bipa

BIOAGRI  
INPUT  
PRODUCERS  
ASSOCIATION



NaPanta  
Smart Kisan Agri App

Navariti



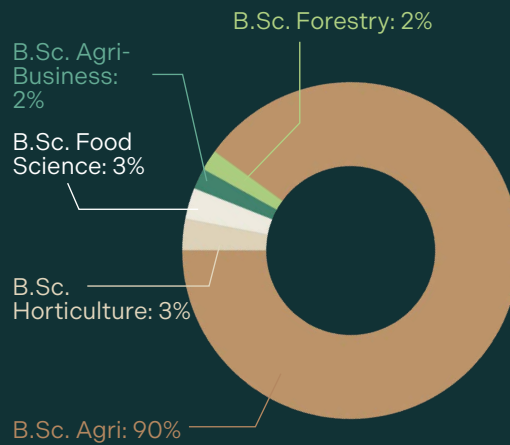
Innovation





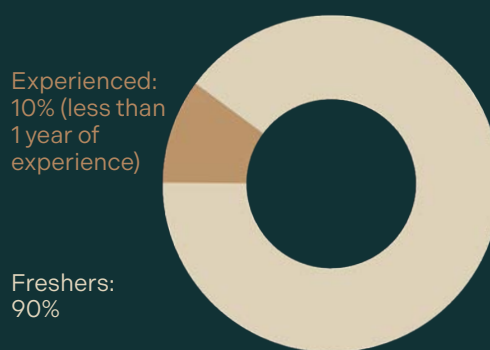
### Students are from 7 states:

Uttarakhand,  
Gujarat,  
Madhya Pradesh,  
Maharashtra,  
Telangana,  
Karnataka,  
Andhra Pradesh



### Educational Diversity

Our students come from varied educational backgrounds, enriching the learning environment with diverse perspectives and expertise in agriculture and related fields.



### Work Experience

This section details the work experience profile of our students, showcasing a mix of fresh graduates and those with some industry experience, making them well-prepared for various roles in the agri-business sector.

Students of FABS have gained invaluable experience through reputable management internships, working with renowned organizations and applying their academic knowledge in real-world settings. This exposure equips them with the practical skills and insights needed to excel in their careers. The highest stipend offered was Rs. 1 LPA (for 2 months), with an average stipend of Rs. 40K (for 2 months).

Here are the companies that our students have interned at:





# Admissions Process for Batch 2025–27

1

## Registration

Explore the PGDM-ABM Programme and clarify any doubts about the institution.

2

## Admission Screening Test

Complete a test consisting of Excel, MS Word, PPT, Analytical Reasoning, Video testimonial and simple Maths.

3

## Application

Apply online at [www.sgih.ac.in](http://www.sgih.ac.in).

4

## Personal Interview

Shortlisted candidates will be called for a Personal Interview (PI).

5

## Selection

Provisional admission will be granted based on merit.

6

## Offer Letter

The provisional admission offer will be sent via email and post.

7

## Commitment Fee

Pay the commitment fee by the deadline specified in your Offer Letter.

8

## Campus Visit: Certificate Verification and Admission Kit Collection

During your campus visit, you will complete certificate verification and collect your admission kit, which includes a laptop bag, T-shirt, water bottle, pen and notebook.

9

## Educational Loan Support

Obtain educational loan documents from the admissions department if needed.

10

## Induction

Tentatively the programme starts with Induction and Remedial during the first half of June 2025

# Eligibility Criteria

1. Graduates from all disciplines are eligible, provided they demonstrate a keen interest in Food and Agri Business management.
2. Preference will be given to candidates with a background in agriculture and allied sectors, including dairy science, dairy technology, agricultural engineering, etc. A recognized graduate degree from a UGC/ICAR-accredited institution is mandatory.
3. Final-year students are also eligible to apply, but graduation must be completed at the time of joining the PGDM-ABM program.
4. A minimum CGPA of 5.00/10.00 or 50% aggregate marks (or equivalent)
5. Applicants must have appeared for one of the following entrance exams: CAT, MAT, CMAT, ATMA, GMAT, or XAT.
6. Candidates with work experience in agriculture, allied sectors, or agribusiness are encouraged to apply, though fresh graduates are also welcome.

## Fee Structure

SL NO.	PARTICULARS	FEES		TOTAL FEES
		1 <sup>ST</sup> YR	2 <sup>ND</sup> YR	
1	Application Fee	500	-	500
2	Commitment Fee	25,000	-	25,000
3	Tuition Fee	2,26,000	2,26,000	4,52,000
4	ITES Charges	12,000	12,000	24,000
5	Group Medical and Accidental Insurance	1,000	-	1,000
6	Alumni Fund	1,500	-	1,500
7	Industry Study Visits & Career Training	6,000	6,000	12,000
8	Cultural & Sports Events	6,000	6,000	12,000
TOTAL		2,78,000	2,50,000	5,28,000

### Board and Room Charges for 2 Years

#### Men's Hostel

SL NO.	ROOM TYPE	For the 2025-27 Batch		
		For 1st Year	For 2nd Year	Total for 2 Yrs
1	Single Room with Attached Washroom	90,000	90,000	1,80,000
2	Single Room with Common Washroom	85,000	85,000	1,70,000

#### Women's Hostel

SL NO.	ROOM TYPE	For the 2025-27 Batch		
		For 1st Year	For 2nd Year	Total for 2 Years
1	Single Room with Attached Washroom (Non - Corner)	1,20,000	1,20,000	2,40,000
2	Single Room with Attached Washroom (Corner)	1,10,000	1,10,000	2,20,000
3	Double Sharing with Attached Washroom	1,00,000	1,00,000	2,00,000
4	Double Sharing with Common Washroom	90,000	90,000	1,80,000

\*Subject to change based on inflation, additional facilities, renovations, or other relevant factors.

# Some of the FABS Recruiters

The diverse range of recruiters reflects the broad spectrum of opportunities available to our graduates. Here are some of the esteemed organizations that have recruited FABS students across various sectors:

## Agri Input



## Banking & Finance



## Commodity & Warehousing



## Consulting



## FMCG Company



## Supply Chain



## Agritech





# Industry Testimonials

FABS is a B-school in a niche segment, dedicated to creating high-quality agribusiness professionals. Its graduates are not only business-savvy but also equipped to be technomangers in the industry.

The school offers a well-crafted curriculum that perfectly blends business theories with real-world industrial experiences. This balanced approach ensures that students are prepared for success in the agribusiness sector.

**Mr. Saumendra Nayak**

Lead - Agribusiness Strategy, PI Industries



FABS was established with a clear purpose and has achieved commendable milestones over its 20-year journey, with a bright future ahead. The school stands out with its committed management, strong board members, green campus with top-notch amenities, and experienced faculty. Its industry connections and excellent curriculum with hands-on exposure prepare students for future-ready careers.

The admission process is seamless, and the agri-allied and diverse student body fosters experiential learning. Student clubs and extracurriculars contribute to building strong behavioural skills. Well-placed alumni maintain strong ties with current students, enriching their learning experience.

**Mr. Harish Raghu**

Ex-Founder & CEO, Saggraha Finance

FABS stands as a leading institution in the agribusiness space, nurturing professionals who bring both technical expertise and strong business acumen to the industry. The school's innovative approach, with its blend of business theory and practical application, equips students to excel in real-world agribusiness challenges.

With a campus designed for holistic learning and a curriculum tailored to meet industry demands, FABS ensures that its students are ready to take on the dynamic landscape of agribusiness. The school's emphasis on experiential learning prepares graduates to thrive in their future careers.

**Mr. Hanish Nair**

Associate Vice President, South Crystal Crop Protection Pvt. Ltd.

FABS is at the forefront of agribusiness education, producing professionals with a strong foundation in both business and technology. The carefully crafted curriculum combines business theory with industrial exposure, ensuring students gain the skills necessary for success in the agribusiness sector.

The institution's commitment to fostering well-rounded, industry-ready graduates is evident in its practical learning opportunities and strong alumni network. FABS truly empowers its students to meet the evolving needs of the agribusiness world.

**Mr. Mukesh Mittal**

MD & CEO, Mandrail Seeds

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### Contact Details

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